



Electric Vehicle Charger Sales

Adanac Sales is an Independent Manufactures Representative covering the British Columbia Market.

We are currently seeking to fill a sales position focused on Electrical Vehicle Chargers in the Lower Mainland. If you're looking for a fast pace exciting and rewarding opportunity and are an energetic, positive minded person with a Minimum 2 years of Professional Sales Experience, we would like to meet with you. Knowledge in the Electrical Industry is beneficial

Adanac Sales takes pride in attracting and retaining the best people in the electrical industry. To do so we focus strongly on employee development, commit to high ethical standards and promote an organizational culture of teamwork with a respectful work environment. We offer a competitive compensation package as well as comprehensive extended health & dental plan and other benefits in addition to ongoing training opportunities.

Job Description:

The **Electric Vehicle Charger Sales Representative** will be focused on establishing contact with key decision makers for sustainability programs within prospective organizations. Keeping up to date on all available federal and provincial rebates for EVSE, along with a creating a good network of stakeholders in the EVSE industry: Utilities, OEM's, Fleet Operators, Property Management, Electrical Distributors, and Retailers of Charging Infrastructure. Sales experiences related to electric vehicle supply equipment or electrical sales with proven track record of business development is an asset.

The successful candidate should possess the following skills.

- Presentation skills, confidence in delivering a message along with a 'Hunter' mentality are key to success in this position.
- Team Oriented with the ability to work independently
- English language proficiency – Excellent written and verbal communication skills.
- Effective time management skill, well Organized
- Be a self-starter with the ability to take initiative.
- Technical education background and in-depth knowledge of electric vehicle charging products.

This position may require periodic travel to the USA for Factory Product Training. A valid passport and driver's license are required. All tools such as laptop, cell phone etc are supplied in addition to mileage plan for business use of vehicle, expense account for business related expenses is also included. Salary range for this position is \$60,000-\$85,000 a year.

If you believe your skill set matches the above description and are an enthusiastic, innovative, passionate and an energetic individual we would like to hear from you! Adanac provides a challenging work environment with growth opportunities. Interested applicants should forward their resume to admin@adanacsales.com

We thank all interested applicants however please note that only those chosen for an interview will be contacted.